

M-PACT in 90 Seconds

What is M-PACT. The Mi6 in-room intensive that resets how a sales team reads its own pipeline. Three or five days, real deals, the people who actually run them.

Who it is for. Sales leaders whose teams know their products but cannot articulate why deals slip. Companies whose forecast accuracy hovers under 60 percent. Organizations that have run multiple methodologies and still cannot read their pipeline.

What is delivered. A shared vocabulary across the team. Working rituals — pipeline reviews, stakeholder mapping, commit posture — that the team carries forward. A pipeline that has been read honestly, often for the first time.

How it runs. Bryan or a senior Mi6 operator runs every cohort. No outsourced facilitation. The intensity is real and the discomfort is the point.

What happens after. A 30-day check-in for 3-day cohorts. Both 30- and 90-day check-ins for 5-day. Teams that want continued installation move into advisory.

See pricing for available dates and bootcamp options.